

## HOW WENTWORTH SUPPORTS ITS CUSTOMERS IN DIFFICULT TIMES

Wentworth, the world's No.1 independent manufacturer of PET Blow Molds and Extrusion Molds, has developed innovative tooling, tooling management programs, and enhanced payment terms to support our customers during these difficult times.

1. **EKO-MOLD – patented technology generates up to 30% in energy savings. EKO-MOLD has the lowest operating costs and is the ‘greenest’ stretch blow mold on the market.**
2. **Tooling Management Programs improves the effectiveness of existing tooling and assist in purchasing the new best value tooling.**
3. **Financial Assistance Program. Wentworth will assist its customers in obtaining mold financing from financial institutions.**

### **EKO-MOLD**

Wentworth has developed an innovative, modular and energy efficient quick-change mold system for hot-fill and heat-set bottle applications, such as juices, sport drinks, sauces and other uses. This mold system was designed to be compatible with all types and makes of heat-set blow molding machines and all heights and diameters of bottles. The Wentworth's patented **EKO-MOLD** substantially reduces operating costs through increase in machine output, allows faster mold changeovers, and generates up to 30% reduction in energy consumption. **EKO-MOLD has the lowest operating costs and the lowest energy consumption on the market.**

**EKO-MOLD** advantages over a conventional mold system:

- Carrier is insulated, therefore, the heat is contained in the mold shell.
- Insulation pads acts as wear part, therefore, prevents expensive carrier damage.
- Flexibility on mold diameter variation by changing insulation pad thickness.
- Less shell mold OD wear and tear.
- Modular concept provides different bottle configurations with interchangeable parts.
- Better molding surface temperature distribution.
- Easier mold change, no issues with molds sticking to carrier.
- Improved thermal barrier providing a wider process window.
- Favourable maintenance conditions since the surrounding of the mold is cooler.
- Less wear and tear on bearings and machine parts.
- Energy savings in mold heating, as much as 30% over conventional quick-change mold systems.

**EKO-MOLD, patented by Wentworth is the ‘greenest’ stretch blow mold on the market.**

## **TOOLING MANAGEMENT PROGRAMS**

Wentworth has developed tooling management programs that improve the effectiveness of existing tooling and assists in the purchase of new tooling. These programs include: review of existing tooling, identification of areas of improvement, identification of cost savings, development of a streamlined tooling plan, and purchases of the best value tooling. The program has been designed for existing customers, new customers, and strategic partners.

New Customer Program focuses on:

- Review of existing tooling.
- Review of problems with existing tooling.
- Solving of specific tooling issues.
- Identification of areas for improvement.
- Identification of potential cost savings.
- Development of streamlined tooling plan.
- Planning of purchases of new tooling.
- Formalization of relationship.

Existing Customers' Program includes:

- Review of problems and solutions.
- Solving of specific tooling issues.
- Tooling management.
- Tooling seminars on design optimization and performance.
- Maintenance programs.
- Continuing service assistance.
- Continuous process improvement
- Innovations.
- R&D and design work on specific tooling and design of special tooling.
- Planning of purchases of new tooling.

Strategic Partnership Tooling Program offers the highest level of tooling service provided by Wentworth. It provides end-to-end solutions that reduces the time, cost, complexity of product development, tool purchasing, manufacturing, and production start-ups. The strategic partnership tooling management program offers key competitive advantages:

- High quality, high performance tooling.
- Priority of service.
- Guarantee of supply.
- Best value proposition.
- Improved project management.
- Long-term supply contract.

## **FINANCIAL ASSISTANCE**

Wentworth will assist its customers in obtaining mold financing from financial institutions. Please contact Mr. Tar Tsau – Vice President, Engineering & General Manager, and/or Mr. Ark Wolos – Vice President and General Manager, for further information on the program.

## **WENTWORTH MOLD**      **[www.wtbvc.com](http://www.wtbvc.com)**

Wentworth is the world's No.1 independent manufacturer of blow molds for the packaging industry. The company supplies PET and Extrusion blow molds of all sizes, for all technologies and equipment types, anywhere in the world. Wentworth has been at the forefront of the PET packaging technology and has supplied blow molds since the early 1970's. Wentworth continuously develops proprietary technologies that reduces operating costs and provides energy savings. **EKO-MOLD HAS THE LOWEST OPERATING COSTS AND IS THE 'GREENEST' BLOW MOLD ON THE MARKET. TOOLING MANAGEMENT PROGRAMS IMPROVE THE EFFECTIVENESS OF EXISTING TOOLING AND ASSISTS IN THE PURCHASE OF NEW BEST VALUE TOOLING. WENTWORTH WILL ASSIST ITS CUSTOMERS IN OBTAINING MOLD FINANCING.**

Wentworth is focused on driving customer success. Our molds redefine the time to market and deliver higher profits to our customers and strategic partners. We are truly customer-obsessed, serving your requirements from plants and service centres in the **United States, Canada, Argentina, the United Kingdom, Germany and Poland. Please direct inquiries to:**

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